



REDSEAL PROFESSIONAL SERVICES

CSO Magazine calls RedSeal a “force multiplier for every other security device within a network,” and we want you to realize that benefit—as quickly as possible. Our professional services offerings are designed to provide business value from your RedSeal platform in short order and then extend its value further by optimizing it for your environment. We can also manage the platform for you on an ongoing basis.

And, if you’re like most of our customers, the shortage of skilled cybersecurity personnel combined with the number of cybersecurity products you own makes it difficult to get good business value from your cybersecurity investments.

RedSeal professional services is the solution.

REDSEAL RISK MANAGEMENT METHODOLOGY

DISCOVER YOUR ASSETS AND CONNECTIONS; IMPORT VULNERABILITY SCANS

INVESTIGATE SECURITY AND SCAN COVERAGE GAPS; PRIORITIZE RISKS



ACT TO MITIGATE RISKS

The goal of any cybersecurity initiative is to reduce and mitigate your cyber risk. The RedSeal risk management process has three steps:

1. Know what you have on your network. If you don't know what assets you have and where your vulnerabilities are, you can't protect it.
2. Understand which issues and gaps are most relevant. Prioritize your efforts.
3. Make remediation decisions based on the findings.

This risk management process must be continuous—and it can be time-consuming. But RedSeal's platform automates your risk assessments, so you can be confident, even with fewer skilled people to run it. RedSeal's professional services team will get the RedSeal platform up and running for you and manage it, if you wish.

REDSEAL SERVICES PORTFOLIO				
BUILD PROJECT	RUN SUBSCRIPTION LEVELS			MANAGED SUBSCRIPTION
<ul style="list-style-type: none"> • Network and endpoint inventory assessment • Network device configuration assessment • Network map build out • Build and validate network model • Network segmentation • Vulnerability risk prioritization • Cyber risk resilience assessment • Knowledge transfer 	VISIBILITY			<ul style="list-style-type: none"> • Platform optimization and upgrades • Managed version of selected level: <ul style="list-style-type: none"> - Visibility - Compliance - Risk Management
	COMPLIANCE			
	RISK MANAGEMENT			
	<ul style="list-style-type: none"> • Network and endpoint inventory assessments • Secure configuration assessments • Knowledge transfer 	<ul style="list-style-type: none"> • Network segmentation and compliance monitoring (PCI-DSS, NERC-CIP and internal policies) • Security change reviews 	<ul style="list-style-type: none"> • Incident investigation • Security posture monitoring • Vulnerability risk prioritization • Cyber threat assessment 	

RedSeal Build Project

The Build Project will implement and operationalize the RedSeal platform in your environment so it can begin delivering business value. The project establishes a security baseline and includes clear, agreed-upon deliverables including:

- Network and inventory assessment
 - Network device configuration assessment
 - Vulnerability risk prioritization
 - A network model—built and validated
 - Network segmentation report
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RedSeal Run Subscriptions

Once your RedSeal platform is implemented and operationalized and delivering value, there is much more that can be done. Your network will continue to change—and your organization will see other uses for RedSeal. To further refine and expand the business value you get, we offer three levels of subscription-based, ongoing professional services—the Run Subscription at a Visibility, Compliance or Risk Management level. All three levels include a RedSeal security engineer who will work collaboratively with your cybersecurity teams on an ongoing basis to deliver various assessments and make prioritized recommendations to mitigate risks.

Visibility

- Network and endpoint inventory assessment
- Secure network and endpoint configuration assessment
- Knowledge transfer

Compliance

- Network segmentation and compliance monitoring (PCI-DSS, NERC-CIP and internal policies)
- Security change reviews

Risk Management

- Incident investigation
 - Security posture monitoring
 - Vulnerability risk prioritization
 - Cyber threat assessment
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Managed Services Subscriptions

If your organization needs more support, we provide Managed Services Subscriptions.

With Managed Services, you choose a Run subscription level (Visibility, Compliance or Risk Management). You'll get our security engineer's assessments and recommendations, plus RedSeal will optimize, upgrade and maintain your RedSeal platform.

Custom Services

RedSeal also offers professional services to meet your specific needs, such as integrating RedSeal with your business process systems or implementing your organization's custom best practices.

Health Check Service

If you haven't used your RedSeal installation in a few months, we offer a Health Check Service to return it to an operationalized state.

PROFESSIONAL SERVICES FEATURES

BUILD PROJECT	RUN SUBSCRIPTION THREE LEVELS	MANAGED SUBSCRIPTION THREE LEVELS
<ul style="list-style-type: none">• Consultative• Staff: RedSeal security engineer and project manager• Fixed price transaction• Pre-defined deliverables• Onsite visits as needed• Remote access preferred• RedSeal engineer implements the platform, delivers assessment and recommendations, establishes a security baseline• Customer receives working platform and maintains it or chooses Run or Managed subscriptions	<ul style="list-style-type: none">• Consultative• Staff: RedSeal security engineer and project manager• Yearly subscription• Quarterly assessments• Two onsite visits a year• Remote access preferred• RedSeal engineer delivers assessments and recommendations• Customer maintains the platform and implements RedSeal engineer recommendations• Customer learns and becomes self-sufficient	<ul style="list-style-type: none">• RedSeal does the work• Staff: RedSeal security engineer, project manager and remote administrator• Yearly subscription• Quarterly assessments• Delivered remotely• Remote access required• RedSeal engineer delivers assessments and recommendations• RedSeal remote administrator maintains the platform and implements RedSeal engineer recommendations on the platform