



REDSEAL PROFESSIONAL SERVICES

CSO Magazine calls RedSeal a “force multiplier for every other security device within a network,” and we want you to realize that benefit—as quickly as possible. Our professional services offerings are designed to provide business value from your RedSeal platform in short order and then extend its value further by optimizing it for your environment. We can also manage the platform for you on an ongoing basis.

And, if you’re like most of our customers, the shortage of skilled cybersecurity personnel combined with the number of cybersecurity products you own makes it difficult to get good business value from your cybersecurity investments.

RedSeal professional services is the solution.

REDSEAL RISK MANAGEMENT METHODOLOGY

DISCOVER YOUR ASSETS AND CONNECTIONS; IMPORT VULNERABILITY SCANS

INVESTIGATE SECURITY AND SCAN COVERAGE GAPS; PRIORITIZE RISKS



ACT TO MITIGATE RISKS

The goal of any cybersecurity initiative is to reduce and mitigate your cyber risk. The RedSeal approach has three steps:

1. Know what you have. If you don't know what assets you have and where your vulnerabilities are, you can't protect it.
2. Once you know your issues and gaps, understand which ones are relevant. Prioritize your efforts.
3. Make remediation decisions based on the findings.

This risk management process must be continuous—and it can be time-consuming. But RedSeal's platform automates your risk management program, so you can be confident, even with fewer skilled people to run it. RedSeal's professional services team will set the program up for you—and run and manage it, if you wish.

REDSEAL SERVICES PORTFOLIO					
BUILD PROJECT	RUN SUBSCRIPTION LEVELS			MANAGED SUBSCRIPTION	
<ul style="list-style-type: none"> • Network device configuration assessment • Network access assessment • Vulnerability risk prioritization • Build and validate network model • Security segmentation • Knowledge transfer 	OPERATE			<ul style="list-style-type: none"> • Platform optimization and upgrades • Managed version of selected level: <ul style="list-style-type: none"> - Operate - Accelerate - Transform 	
	ACCELERATE				
	TRANSFORM				
	<ul style="list-style-type: none"> • Secure configuration assessments • Network model assessments • Network access assessments • Knowledge transfer 	<ul style="list-style-type: none"> • Security segmentation and compliance monitoring • Vulnerability risk prioritization • Security change reviews 	<ul style="list-style-type: none"> • Incident investigation • Security posture monitoring • Strategic security program management 		

RedSeal Build Project

The Build Project implements the RedSeal platform in your environment and gets it producing business value. The project includes clear, agreed-upon deliverables including:

- Network device configuration assessment
 - Network access assessment
 - Vulnerability risk prioritization
 - A network model—built and validated
 - Security segmentation
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RedSeal Run Subscriptions

Once your RedSeal platform is implemented and providing value, there is much more that can be done. Your network will continue to change—and your organization will see other uses for RedSeal. To further refine and expand the business value you get, we offer three levels of subscription-based, ongoing professional services—the Run Subscription at an Operate, Accelerate or Transform level. All three levels include a RedSeal security engineer who will work collaboratively with your cybersecurity teams on an ongoing basis to deliver various assessments and make prioritized recommendations to mitigate risks.

Operate Level

- Secure configuration assessments
- Network model assessments
- Network access assessments
- Knowledge transfer

Accelerate Level – all deliverables in Operate level plus:

- Security segmentation and compliance monitoring
- Vulnerability risk prioritization
- Security change reviews

Transform Level – all deliverables in the Operate and Accelerate levels plus:

- Incident investigation
 - Security posture monitoring
 - Strategic security program management
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Managed Services Subscriptions

If your organization needs more support, we provide Managed Services Subscriptions.

With Managed Services, you choose a Run subscription level (Operate, Accelerate or Transform). You'll get our security engineer's assessments and recommendations, plus RedSeal will optimize, upgrade and maintain your RedSeal platform.

Custom Services

RedSeal also offers professional services to meet your specific needs, such as integrating RedSeal with your business process systems or implementing your organization's custom best practices.

PROFESSIONAL SERVICES FEATURES

BUILD PROJECT	RUN SUBSCRIPTION THREE LEVELS	MANAGED SUBSCRIPTION THREE LEVELS
<ul style="list-style-type: none"> • Consultative • Staff: RedSeal security engineer and project manager • Fixed price transaction • Pre-defined deliverables • Onsite visits as needed • Remote access preferred • RedSeal engineer implements the platform, delivers assessment and recommendations • Customer receives working platform and maintains it or chooses Run or Managed subscriptions 	<ul style="list-style-type: none"> • Consultative • Staff: RedSeal security engineer and project manager • Yearly subscription • Quarterly assessments • Two onsite visits a year • Remote access preferred • RedSeal engineer delivers assessments and recommendations • Customer maintains the platform and implements RedSeal engineer recommendations • Customer learns and becomes self-sufficient 	<ul style="list-style-type: none"> • RedSeal does the work • Staff: RedSeal security engineer, project manager and remote administrator • Yearly subscription • Quarterly assessments • Delivered remotely • Remote access required • RedSeal engineer delivers assessments and recommendations • RedSeal remote administrator maintains the platform and implements RedSeal engineer recommendations on the platform