

An aerial, high-angle photograph of a city, likely New York City, showing a dense grid of streets and buildings. A large, semi-transparent red cross is superimposed over the right side of the image. The text 'REDSEAL MSSP PROGRAM' is written in white, bold, sans-serif capital letters across the red cross.

# REDSEAL MSSP PROGRAM



## WHO WE ARE?

RedSeal's cloud security solution accurately locates resources exposed to the internet and brings all your network environments— public clouds, private clouds and on premise — into one comprehensive, dynamic visualization.

## OUR PROGRAM

When you become our MSSP partner, the entire ecosystem is designed to work for you. Our MSP-optimized solutions are easy to use, minimize your daily operations, and let you provide top-rated security to help build your customers' trust.



## OUR OPPORTUNITY



### EXTEND YOUR MARKET REACH

North America is estimated to have the largest market share during the forecast period due to the growing acceptance of the recurring revenue model in the country



### EXPAND YOUR PROFITABILITY

The global Managed Security Services Market size is projected to grow from 178.5 billion in 2019 to 309.4 billion by 2025.



### EXPEDITE YOUR GROWTH

RedSeal provides MSSPs with what's needed to drive adoption of managed services provide benefits, such as improved reliability and performance, enhanced security



### ENHANCE YOUR PORTFOLIO

By partnering with RedSeal MSSP organizations can improve the customer experience and provide better quality while reducing saving on overall

RedSeal's provision of programs and solutions, provide the IT systems and infrastructure services that MSSPs sell to their clients.

## OUR BENEFITS

Security management from a cloud console

- Plugins for major RMMs
- Web-based licensing console
- Powerful API for integration with your systems
- Intuitive user experience

### Save Time

- Self-service license ordering
- Automated security tasks
- Minimum support burden
- Instant seat changes
- Fast onboarding new clients
- Automatic resolution of alerts

### Growth Potential

- Monthly invoicing
- Volume pricing
- Popular up-sell options
- Cross-platform offering



## OUR REQUIREMENTS

- ▶ Executed MSSP Agreement
- ▶ Annual Bookings Attainment (Rolling 12 Months)
- ▶ RedSeal Sales Essentials Training badge (1)
- ▶ RedSeal technical Essentials Training badge (1)



# REDSEAL

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